



# Connectivity from Instrument Manager

Comprehensive Connectivity  
for your entire lab

It's virtually unheard of for a lab to constrain itself to a single instrument vendor or discipline. That's because labs are constantly offering an increasing diversity of tests, with an expanding array of instruments. When combined with increasing velocity of lab consolidation, lab dynamics are even more complex.

Labs shouldn't be burdened with a lab connectivity solution that can integrate only a fragment of their lab due to vendor or instrument restrictions. Or, be forced to manage the risk, cost, and complexity of implementing direct integrations to various LISs.

With Connectivity from Instrument Manager, labs can access completely unrestricted, vendor neutral capabilities that allow them to integrate their entire lab, or across multiple labs.

We've worked with virtually every LIS/HIS, diagnostic equipment manufacturer, and an ever-growing number of anatomical pathology and EMR/EHR systems to create a massive driver library that translates into faster, easier installations for your lab.

## Why Connectivity?

- 1 **Unrestricted instrument and vendor choice**
- 2 **All lab disciplines on one platform**
- 3 **Foundation for lab standardization and optimization**
- 4 **Unmatched ability to scale for labs of every size**

## Open and expansive for your entire lab ecosystem

Connectivity from Instrument Manager has been architected from the ground-up to support a completely open and expansive lab ecosystem, able to integrate virtually any instrument in your lab.

- **Scale for your entire lab network:** Connectivity from Instrument Manager provides a unified platform for you to integrate hundreds of instruments across 700+ instrument types, dozens of disciplines, multiple LISs, and multiple labs on a single platform.
- **Free and flexible instrument and vendor choice:** You'll have a completely open and expansive lab ecosystem with broad instrument scope and flexibility, enabled by a library of 1100+ drivers (and growing).
- **All lab disciplines on one platform:** You'll be able to rely on a single platform to integrate all disciplines in your core lab, driving process standardization and simplicity that benefits the entire organization, from clinical lab staff to IT.
- **A solid foundation for lab enablement:** When the entire lab runs on the same foundation, you can gain powerful insights, and achieve efficient optimization. With solutions spanning Productivity, Quality, Performance & Reliability, and Analytics & Intelligence, Instrument Manager lays the essential groundwork for your entire lab ecosystem.

Ready for end-to-end lab Connectivity  
with Instrument Manager?

Contact Us

## Key Benefits



Industry's flagship, go-to Connectivity solution for 30+ years



Supports end-to-end suite of transformative lab enablement solutions



Expansive library of 1100+ instrument, LIS, QC, and other drivers (and growing)